



The exponential growth and development in the hospitality and tourism industry globally, is looking for people like you to be a part of the leading hospitality management teams!

## **ABOUT COTHM**

Established in the year 2002, COTHM has unveiled new career horizons for the youth by offering for them an array of programs covering hospitality management, culinary arts, baking & patisserie, travel, tourism & airline management, food, nutrition & safety sciences and life skills. It has maintained the standards of excellence in education and training delivery in collaboration with its internationally-recognized British, European, American and Canadian academic partners.

## **WHY HOSPITALITY?**

The demand for qualified, trained, skilled, and competent workforce has increased manifold globally over the last few years. The reason is simple; the hospitality and tourism industry has touched new heights of growth and development. The industry provides the young hospitality graduates with millions of new exciting career opportunities around the globe.

## THE TRAINING FACILITY

Hospitality is predominantly all about hands on learning coupled with conceptual knowledge of the subject. COTHM provides fully-equipped, state-of-the-art training facility with an inspiring ambiance for the students.

## AN INSIGHT INTO HOSPITALITY PROGRAMS

The hospitality management qualifications ranging from certification to the master's degree level, equip students with the knowledge, skills and attitude to launch their career in the hospitality and tourism industry locally and internationally. The crux of the programs is preparation of the students to assume managerial and leadership roles in the field of hospitality and tourism.

## TRAINING PHILOSOPHY

"Degree with Skills" is the cross-cutting theme of education and training at COTHM. The training philosophy of the hospitality management programs is centered on the professional development of the students to bring them at par with the minimum industry requirements. This is achieved through rigorous conceptual and hands on training in an interactive mode. Side by side with the technical skills, the soft skills development is also addressed to align the learning outcomes with

## CARING FOR YOU FROM EDUCATION TO INTERNSHIP AND JOB PLACEMENT

Restaurant Manager

Club Manager

Manager/Assistant Manager Sales

**Event Manager** 

Guest Relations Manager/Officer

**Director Sales** 

Executive Housekeeper

Housekeeping Supervisor

Assistant Executive Housekeeper

We believe in empowering our students by ensuring their internship and job placement in the fastest growing hospitality and tourism industry locally as well as internationally.

the industry needs.

Our dedicated International Office in Dubai, having its presence in Pakistan too, is on the move to develop networking with the internationally-renowned hotel chains and brands to connect our graduates with the internship and job opportunities, leading them to a scintillating career.

## KEY POSITIONS IN CAREER HIERARCHY IN HOTEL AND RESTAURANT INDUSTRY

- Cluster General Manager
- General Manager
- Deputy General Manager
- # Hotel Manager
- Rooms Division Manager
- \* Front Office Manager
- \* Front Desk Officer
- Guest Services Officer
- Reservations Manager/Officer
- Director Food & BeverageManager Food & Beverage
- Restaurant General Manager
- \* Director Finance
- Finance Manager/Officer

## INTERNATIONAL STUDY PATHWAYS

Completing a hospitality course from COTHM leads the graduates to further study pathways in the field of hospitality management. Our international office extends personalized guidance to the pass outs as to pursuing their study in the renowned affiliated hotel schools, colleges and universities in all regions of the world.





































1ST COLLEGE OF ITS KIND IN PAKISTAN 20+
YEARS OF CONTINUED EXCELLENCE

40000+ STUDENTS TRAINED SUCCESSFULLY 95%
GUARANTEED
WORK
PLACEMENT

85% OF THE HOSPITALITY BRANDS SERVICED GLOBALLY

16 Branches Across Pakistan and In Dubai 12
INTERNATIONAL
PARTNERS
IN EXCELLENCE

150+ Professional Programs and Certifications

## COTHM Brand Ambassadors

REPRESENTING US WORLDWIDE



Nabeel Ullah Khan USA



**Ayesha Sohail** DUBAI-UAE



**Usman Mazhar** UAE



Maryam Sheikh PAKISTAN



Nadeem Maqbool ICELAND



Hassan Anwer DUBAI-UAE



**Sheharyar Afandi**IRELAND



**Mubeen Khan** DUBAI-UAE



**Diab Khokhar** QATAR



Shahnawaz Khan MALAYSIA



Kamil Erfan Kureshi CANADA



**Zeshan Anwar** AUSTRALIA

## INDUSTRY PARTNERS





































## ASSOCIATE DEGREE IN TOURISM & HOSPITALITY MANAGEMENT

UNIVERSITY OF THE PUNJAB AFFILIATED PROGRAM







ENTRY LEVEL INTERMEDIATE: F.A/ F.SC./ I.COM/ A-LEVELS OR EQUIVALENT Eligibility 45% Marks



**DURATION** 2 YEARS



INTERNSHIP OPTIONAL

**4 SEMESTERS** 

6 MONTHS EACH

## COURSE OVERVIEW:

Associate Degree in Tourism & Hospitality Management (ADTHM) has been designed after extensive feedback from the local and international employers of the hospitality, and tourism industry in view of human resources needs and requirements of the industry.

ADTHM, a two years program, covering all key areas of the hospitality management and operations, leads the graduates to employment and self-employment opportunities as well as a promising further study pathway to 4 years BS Hons. program. Since the hospitality and tourism industry has a global footprint and is expanding with every passing day, it offers twofold employment and career opportunities; local and international.

## **SEMESTER-I**

Sr.#	COURSE CODE	COURSE TITLE		TYPE
1	THM-101	English I (Functional English)		Compulsory
2	THM-102	Islamic Studies /Ethics & Pakistan St	udies	Compulsory
3	THM-103	Foundation I: Introduction to Tourisi	m & Hospitality	Foundation
4	THM-104	General I: Principles of Management		General
5	THM-105	General II: Cultural History of Pakistan		General
6	THM-106	Major I: Front Office Operations and	l Management	Major
	TOTAL CREDIT HOURS 18			

## SEMESTER-II

	SEMESTER II			
Sr.#	COURSE CODE	COURSE TITLE		TYPE
1	THM-201	English II (Communication Skills)		Compulsory
2	THM-202	Introduction to Computer		Compulsory
3	THM-203	Mathematics		Compulsory
4	THM-204	Foundation II: Pakistan Tourist Destina	ations	Foundation
5	THM-205	Major II: Tourism: Concepts and Prin	ciples	Major
6	THM-206	Major III: Tourism Marketing		Major
	TOTAL CREDIT HOURS 18			

## SEMESTER-III

Sr.#	COURSE CODE	COURSE TITLE		TYPE
1	THM-301	English III: Technical Writing and Pre	esentation Skills	Compulsory
2	THM-302	Foundation III: Sustainable Tourism		Foundation
3	THM-303	Major IV: Heritage Management		Major
4	THM-304	Major V:Travel and Tour Operations		Major
5	THM-305	Major VI: Sports and Adventure Tou	rism	Major
6	THM-306	Major VII: Project Management		Major
	TOTAL CREDIT HOURS 18			

## SEMESTER-IV

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COURSE CODE	COURSE TITLE		TYPE	
THM-401	Foundation IV: Housekeeping Opera	ations and Mgt.	Foundation	
THM-402	Major VIII: Culinary Arts		Major	
THM-403	Major IX: Thesis / Internship		Major	
TOTAL CREDIT HOURS 12				
GRAND TOTAL (I+II+III+IV) 66				
	THM-401 THM-402	COURSE CODE THM-401 Foundation IV: Housekeeping Opera THM-402 Major VIII: Culinary Arts THM-403 Major IX: Thesis / Internship TOTAL CREDIT HOURS	COURSE CODE  THM-401 Foundation IV: Housekeeping Operations and Mgt.  THM-402 Major VIII: Culinary Arts  THM-403 Major IX: Thesis / Internship  TOTAL CREDIT HOURS 12	



## LEVEL-5 ADVANCED DIPLOMA IN HOSPITALITY MANAGEMENT





ENTRY LEVEL INTERMEDIATE/A-LEVELS/ SEMESTER-I (COTHM DIPLOMA)



**DURATION** 16 MONTHS



2 SEMESTERS 6 MONTHS EACH



**INTERNSHIP** 4 MONTHS

## **COURSE OVERVIEW:**

Level 5 Advanced Diploma in Hospitality Management (ADHM) provides students with an understanding of the managerial, decision-making and leadership aspects of the hospitality industry.

In addition, it is also designed to develop independent research and study skills required for students when working at senior managerial level in the industry. Therefore, the Level 5 Advanced Diploma is an excellent preparation for either entry to the workplace or as a springboard into the Level-6, Level-7 and then the Master's Degree in Hospitality Management.

### SEMESTER-I

Sr.#	COURSE CODE	COURSE TITLE
1	HOT 103	Hospitality Today: An Introduction
2	ACC 362	Accounting for Hospitality Managers
3	MAR 472	Hospitality Sales and Marketing
4	HOT 349	Managing Service in Food and Beverage Operations
5	TTO- 101	Project I :Travel Tourism & Airline Operations
6	MEHT-101	Project I :Managing Events for Hospitality & Tourism
7	COM 101	Computer Applications & Digital Media Management
8	ENG 101	Highly Recommended English for the Hotel and Catering Industry (I)
9	GPD 101	Global Professional Development

## SEMESTER-II

Sr.#	COURSE CODE	COURSE TITLE
1	HOT 428	International Hotels: Development and Management
2	HUM 357	Managing Hospitality Human Resources
3	HOT 241	Management of Food and Beverage Operations
4	HOT 333	Managing Front Office Operations
5	MAR 372	Hospitality and Tourism Marketing
6	STM-102	Project II :Sustainable Tourism Management
7	HTM -102	Project II : Entrepreneurship in Tourism and Hospitality Management
8	ENG 102	Highly Recommended English for the Hotel & Catering Industry (II)





## LEVEL-6 PROFESSIONAL DIPLOMA IN HOSPITALITY & TOURISM MANAGEMENT





ENTRY LEVEL
INTERMEDIATE/A-LEVELS
LEVEL-5 ADHM









INTERNSHIP OPTIONAL

## **COURSE OVERVIEW**

This Level-6 Professional Diploma in Hospitality & Tourism Management (PDHM) will prepare you for management level positions in the international hospitality and tourism industry. It covers all major operational areas of management along with developing people skills in the students to equip them to get work ready.

The curriculum has been designed with a view to imparting the knowledge, skills and abilities to the students which an employer expects from a hospitality graduate. It focuses on the practical implications of the cultural diversity while working in the industry in global context.

This program leads you to further study of level 7 and later Master's in Hospitality & Tourism Management.

## SEMESTER

Sr.#	COURSE CODE	COURSE TITLE
1	BSHT /T503/6111	Business Strategy for Hospitality and Tourism
2	SIBE /M/503/6110	Strategic Impact of the Business Environment
3	MEHT A/503/6112	Managing Events for Hospitality and Tourism
4	QMHT F/503/6113	Quality Management for Hospitality and Tourism



## LEVEL-7 EXECUTIVE DIPLOMA IN HOSPITALITY & TOURISM MANAGEMENT





ENTRY LEVEL CTH LEVEL-6/BACHELOR'S



DURATION 6 MONTHS



INTERNSHIP OPTIONAL

## COURSE OVERVIEW:

The Level-7 Executive Diploma in Hospitality and Tourism Management provides an industry relevant postgraduate academic progression route for those who want to build on their bachelor's level qualification or improve their career progression.

It also provides an effective route for graduates in other fields who wish to make a career change into the growing hospitality and tourism industry.

## SEMESTER

Sr.#	COURSE CODE	COURSE TITLE
1	HTMS	Hospitality and Tourism Marketing Strategies
2	MLAC	Management and Leadership Across Cultures
3	MHTP	Managing Hospitality and Tourism Project
4	HTSP	Hospitality and Tourism Strategic Planning



## GRADUATE DIPLOMA IN HOSPITALITY & TOURISM MANAGEMENT



ENTRY LEVEL
INTERMEDIATE/A-LEVELS



3 SEMESTERS
4 MONTHS EACH

INTERNSHIP

## **COURSE OVERVIEW:**

Graduate Diploma in Hospitality & Tourism (GDHM) will prepare students for entry-level management roles in a wide range of hospitality-related businesses.

It comprehensively covers key areas of hospitality & tourism management along with a specific focus on personal grooming of students.

## **SEMESTER-I**

Sr.#	COURSE CODE	COURSE TITLE
1	HOT 103	Hospitality Today: An Introduction.
2	MAR 473	Hospitality Sales and Marketing
3	HOT 349	Managing Service in Food and Beverage Operations
4	PRO-101	Project I :Travel & Tourism Operations
5	COM 101	Computer Applications
6	ENG 101	Highly Recommended English for the Hotel & Catering Industry (I)
7	GPD 101	Global Professional Development

## SEMESTER-II

Sr.#	COURSE CODE	COURSE TITLE
1	HOT 428	International Hotels: Development and Strategic Management
2	HOT 241	Management of Food and Beverage Operations
3	HOT 333	Managing Front Office Operations
4	PRO 102	Project II :Sustainable Tourism Management
5	ENG 102	Highly Recommended English for the Hotel & Catering Industry (II)
6	GPD 102	Global Professional Development

## SEMESTER-III

Sr.#	COURSE CODE	COURSE TITLE
1	HUM 250	Supervision in the Hospitality Industry
2	HOT 464	Planning and Control for Food & Beverage Operations
3	HOT 354	Training and Development for the Hospitality Industry
4	PRO 103	Research Project: Facilities Management
5	IP 103	Industrial Placement



## AWARDING & RECOGNITION OF COTHM'S QUALIFICATIONS:

All qualifications of COTHM Pakistan & Dubai are awarded by the highly-recognized national and topnotch British, European, Canadian and American awarding bodies. These qualifications are highly-acclaimed by the hospitality and tourism industry globally and the graduates stand a great chance of employment and career development.



## POSTGRADUATE DIPLOMA IN HOSPITALITY & TOURISM MANAGEMENT





ENTRY LEVEL
BACHELOR'S DEGREE
DURATION



2 SEMESTERS 3 MONTHS EACH



INTERNSHIP

6 MONTHS

### **COURSE OVERVIEW:**

The Post Graduate Diploma in Hospitality & Tourism Management (PGDHM) is an intensive 2-semesters program to launch a career in the hospitality and tourism industry.

The PGDHM provides a deep insight into the hospitality and tourism industry with emphasis on interpersonal and problemsolving skills that provide students with the necessary knowledge to enter the industry.

Furthermore, it provides the students with an international perspective of hospitality and tourism business in global perspective.

## **SEMESTER-I**

Sr.#	COURSE CODE	COURSE TITLE
1	HOT 103	Hospitality Today: An Introduction
2	HOT 241	Management of Food & Beverage Operations
3	HOT 333	Managing Front Office Operations (AHLEI-USA)

### **SEMESTER-II**

Sr.#	COURSE CODE	COURSE TITLE
1	HOT 428	International Hotels: Development & Management
2	HUM 357	Managing Hospitality Human Resources (AHLEI-USA)
3	MAR 472	Hospitality Sales & Marketing



## DIPLOMA IN INTERNATIONAL HOSPITALITY OPERATIONS

















INTERNSHIP

## COURSE OVERVIEW:

This well-structured program, Diploma in International Hospitality Operations (DIHO), enables students to learn and practice skills and tasks required for success as a professional in the hospitality & tourism industry.

All you need to do is to be willing to learn and put in the best efforts to achieve the desired results. If you are ambitious and want to have a future in this dynamic industry, this program is the right choice for you.

## SEMESTER-I

Sr.#	COURSE CODE	COURSE TITLE
1	DIHO 101	International Hospitality Operations (Part -I)
2	ENG101	Highly Recommended English for the Hotel & Catering Industry- I
3	GPDP 101	Global Professional Development
4	COM 101	Computer Applications

## SEMESTER-II

Sr.#	COURSE CODE	COURSE TITLE
1	DIHO 102	International Hospitality Operations (Part II)
2	ENG102	Highly Recommended English for the Hotel & Catering Industry- II
3	GPD102	Global Professional Development
4	PRO 102	Research Project: Hospitality & Tourism Operations
5	IP 102	Industrial Placement- 3 Months



## & TOURISM MANAGEMENT PROGRAM











## **COURSE OVERVIEW:**

This well-structured program American Hospitality & Tourism Management (AHTMP), enables students to learn and practice skills and tasks required for success as a professional in the Hospitality & Tourism industry.

All you need to do is to be willing to learn and put in the best efforts to achieve the desired results. If you are ambitious and want to have a future in this dynamic industry, this program is the right choice for you.

## **SEMESTER-I**

Sr.#	COURSE CODE	COURSE TITLE
1	Unit 1	Introduction to Hospitality & Tourism Program
2	Unit 2	Hospitality Soft Skills
3	Unit 3	Operational Areas
4	Unit 4	Sales and Marketing
5	Unit 5	Safety and Security
6	COM 101	Computer Applications
7	ENG 101	Highly Recommended English for the Hotel & Catering Industry (I)
8	GPDP 101	Global Professional Development

## **SEMESTER-II**

Sr.#	COURSE CODE	COURSE TITLE
1	Unit 1	Introduction to Leadership and Management
2	Unit 2	Hospitality Leadership Skills
3	Unit 3	Operational Leadership
4	Unit 4	Managing Food and Beverage Operations
5	Unit 5	Managing Business Operations
6	Unit 6	Sales and Marketing
7	Unit 7	Safety and Security
8	ENG 102	Highly Recommended English for the Hotel & Catering Industry (II)
9	GPD 102	Global Professional Development
10	PRO 102	Research Project: Hospitality & Tourism Operations
11	IP102	Industrial Placement-3 Months

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## INTERMEDIATE IN HOTEL OPERATIONS

گورنمنٹ کے تمام تعلیمی بورڈز سے منظورشدہ پروگرام











INTERNSHIP 4 MONTHS

## COURSE OVERVIEW:

The 'Intermediate in Hotel Operations' (DHO) is designed for students who are primarily interested and passionate in starting a hospitality career in the hotel, restaurant, food and catering industry.

A combination of theoretical learning and practical training, the DHO provides students with a strong foundation for launching a scintillating career in the hospitality & tourism industry.

### YEAR-I

Sr.#	COURSE TITLE	
1	English (I)	
2	Urdu (I)	
3	Islamic Studies	
4	The Lodging & Food Service Industry (I)	
5	Food & Beverage Division (I)	
6	Rooms Division (I)	
7	Computer Fundamentals	

## YEAR-II

Sr.#	COURSE TITLE	
1	English (II)	
2	Urdu (II)	
3	Pakistan Studies	
4	The Lodging & Food Service Industry (II)	
5	Food & Beverage Division (II)	
6	Rooms Division (II)	
7	Research Project	

## **AWARDS & ACHIEVEMENTS**



Lamp of Knowledge Award for an Outstanding International Hospitality Educator, USA





Highfield UK Award
International Training
Centre of Excellence
'The Queen's Award
for Enterprise'



First Position Holder amongst the top European Hotel Schools' Competition



Achievement Awa Best Hotel School of Pakistan



**Sindh Award**Best Hotel School of Pakistan



Chefs' Association of Pakistan Award Best Hotel School of Pakistan, 2015-2018







Consumer Choice Award
Best Hotel School of Pakistan
2015-16-17-18-19

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- info@cothm.edu.pk

## COTHM GULBERG JAIL ROAD:

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